

# BS2

Penki kontinentai group



## *Outsourcing*

# What is Outsourcing?

- **Outsourcing** involves the **transfer of day-to-day execution** of an entire **business function** to an **external service provider**
- **The key** to this definition - is the **control**
- Client determines the **expected goals** and **leaves to accomplish** the results for the **outsourcing company**.

# When to Consider Outside Help?

- When it **Saves:**
  - ✓ Time
  - ✓ Money
- Delivers **Optimum Value**
- Lets you gain **Competitive Advantages**

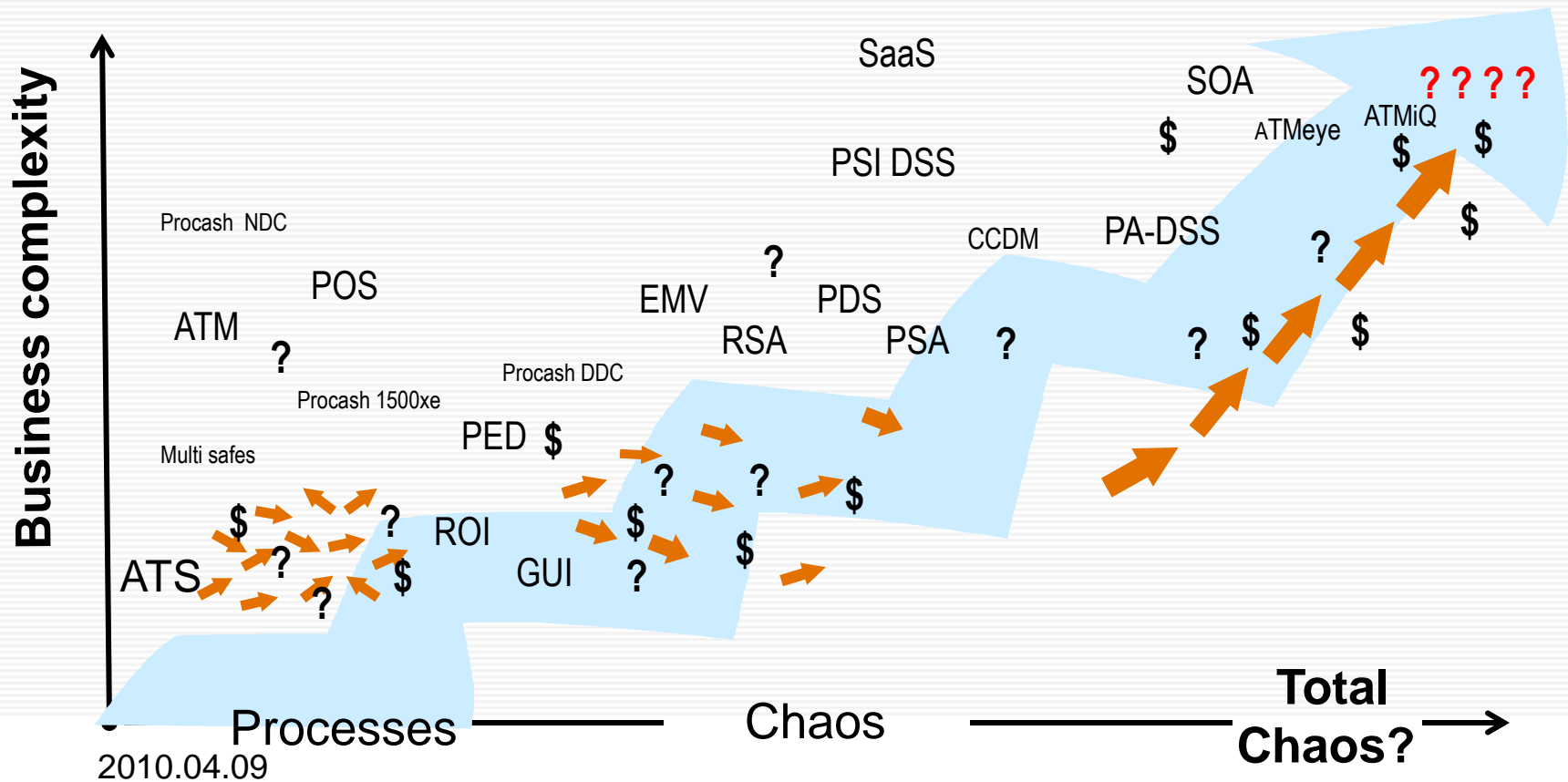


## Why BS/2?

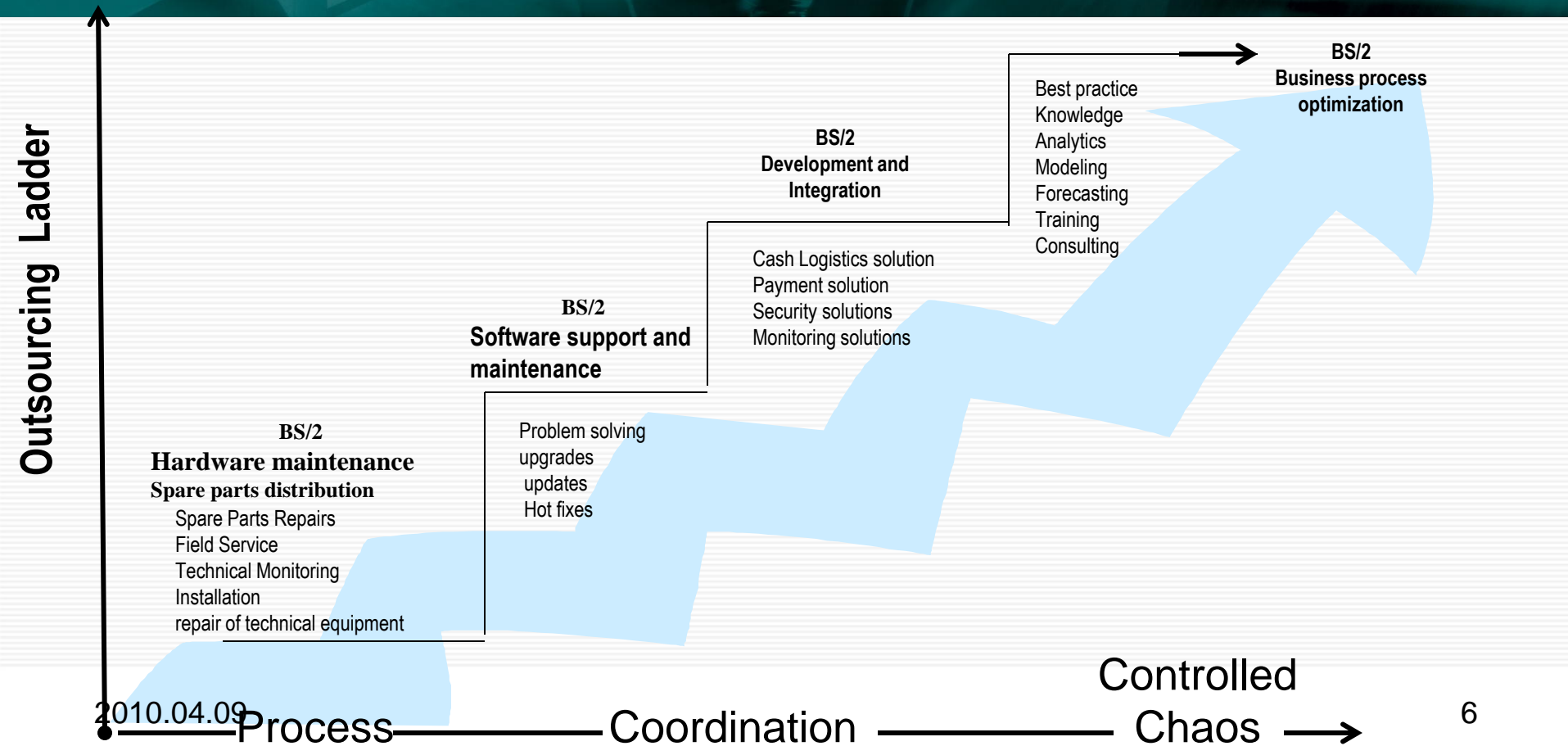
**BS/2** is the right **Outsourcing partner** because we:

- understand your business
- have the right technical skills
- compelling price

Outsourcing is not new,  
is not only natural,  
but it is becoming a necessity



BS/2 provides  
from day-to-day operations to whole  
business outsourcing



# What we offer?

- ❖ Our equipment, software and services
- ❖ Availability of your self-service devices
- ❖ Single point of contact for all questions
- ❖ Investigation of all claims
- ❖ Financial reports

# Outsourcing: Step-by-Step

## Explore our services:

- ✓ Spare Parts Repairs
- ✓ Field Service
- ✓ Technical Monitoring
- ✓ Cash Logistics
- ✓ Transaction Switching
- ✓ Full Outsourcing

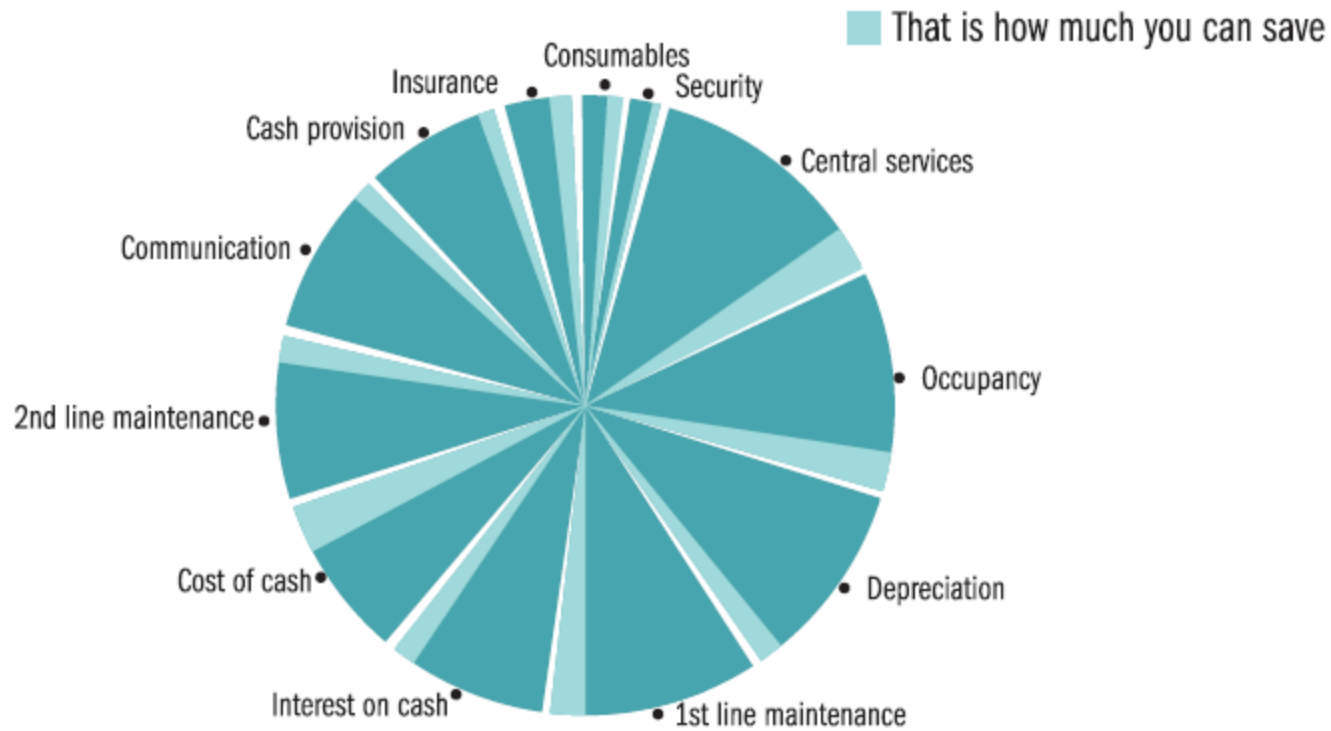


# Outsourcing – our vision

- To help you to “**extend enterprise**” and **focus on your core business**
- Increase **flexibility** to meet your changing business conditions
- Provide **new strategies and solutions** to solve business issues
- **Offer best quality service**
- **Help you to save**



# Outsourcing value you get



**Result: no problems!!**

# How does it work?

- Negotiation of the **contract**  
(usually for a longer time)
- Determination **clear goals**  
to defines success
- Determination **service parameters**  
and **responsibilities** of each party
- Negotiation a contract with **bonuses** and **penalties** based upon **periodic audits**



VALID FROM ▶ 08/09  
EXPIRES END 10/09

**Thank you**

Please visit [www.bs2.lt](http://www.bs2.lt)

For further information